

Maximize Technology and Drive Business Results Digitally

Management and risk consulting, business application and data services, and comprehensive deal advisory support.

64%

are increasing their IT budget to replace existing outdated IT infrastructure.¹

85%

believe they have only two years to integrate digital initiatives before falling behind their competitors.²

45%

are increasing their investment in BI or data analytics solutions.³

57%

say integrating key digital technologies is critical to their business.²

Navigating, analyzing and implementing the latest technologies in today's ever-changing marketplace is a challenge. CrucialLogics' CIO advisory service is about helping you make better technology decisions for your company.

We are business strategists and technology experts. We enable CIOs to optimize their technology investments, drive down costs and transform their business outcomes through innovative technology. **Our personalized CIO advisory services are tailored to your company's unique needs, including:**

- IT investment planning and strategic budgeting
- Comprehensive corporate risk management and business continuity planning
- Augmenting program performance and improving technology architecture
- Training on IT security and safely leveraging the cloud
- Incident response planning, disaster recovery and restoration of critical ops
- Step-by-step guidance on leveraging the cloud securely and safely
- Optimized program performance and staff augmentation



ADVISORY & ASSURANCE: BENEFITS

Assurance

Our advisory team will work with you to align your company's technology to your business goals, reduce costs and ensure you are getting the most out of your IT investment, including:

- **Revenue Validation** – We review your financial controls and evaluate your cash conversion to billed revenue ratio, to identify leakage and address opportunities for improved performance.
- **Governance Compliance** – We check that your company's management, finance and IT departments are all up-to-date and compliant with current government regulations, compliance standards and guidelines.
- **Vendor Compliance** – We provide pre- and post-implementation assistance to make sure your vendors understand and comply with all necessary guidelines throughout the project.
- **Segregation of Duties** – We help you mitigate fraud risk with clear segregation of duties, and we review incompatible roles to keep your clients' assets safe.
- **IT Remediation** – We assess your company's overall IT security and test the operating effectiveness of your IT controls to give you peace of mind about your internal compliance.

What to Expect From Us

- **Complimentary Consultations** – Benefit from a full hour of professional advisory time for your IT team leaders every month, at no extra charge.
- **IT Spend Advice** – Rely on us as your Microsoft DPOR (Digital Partner of Record) to help you optimize your monthly spend and identify opportunities to better leverage your IT investment.
- **Budget Panning Tips** – Get fiscal planning input to maximize your benefits from moving to the cloud, by leveraging OpEx (Operating Expenditure) and CapEx (Capital Expenditure) opportunities.
- **Goals & Strategy Alignment Assistance** – Trust us to assist you with the road mapping of your IT strategy to align with your business goals and ensure that you are protected from risks and compliant with regulations.
- **Exclusive Pricing Packages** – Enjoy preferred rates for non-competitive bid scenarios and discounts off CSP License purchases, as well as other promotional pricing specials – valued at over \$9,000 annually.



CrucialLogics is a Microsoft Gold Partner. We are seasoned experts in all things Microsoft and dedicated to deploying seamless, secure, comprehensive migrations without disruptions.

Sources:

1. <https://www.spiceworks.com/marketing/state-of-it/report/>
2. <https://www.advance2000.com/digital-transformation-statistics-for-business/>
3. www.gartner.com



At CrucialLogics we can help you smoothly transform your IT investments into new technology systems.

Call us at **1-866-629-8117** or email us at **info@cruciallogics.com**, and let's chat about how our services can work for you.