



**CrucialLogics**

consulting with a conscience™

# IndustriOS Finds a Flexible Partner That Delivers a Smooth Tenant Migration with Clear Communication

IndustriOS is dedicated to developing specialized software solutions that address the specific needs of metal fabrication, machining, and engineering industries.

## CUSTOMER CHALLENGE

When IndustriOS began exploring a tenant migration project, the search started with a simple Google query. Lacking in-house experience and dedicated support from the internal team, they needed a trusted third-party partner to guide the process. Unsure of exactly what was required, they cast a wide net by evaluating various providers and solutions. What set CrucialLogics apart was a combination of local presence and proven expertise. Their depth of knowledge quickly stood out, giving IndustriOS the confidence to move forward.

## SOLUTION

Once the statement of work was finalized, the project progressed and successfully achieved its goal. Despite some delays on the client's side, CrucialLogics remained flexible and kept the project on track, making the execution relatively straightforward. The scope and responsibilities were clearly defined, and the CrucialLogics team excelled at keeping everyone aligned and informed throughout the process.

## RESULTS

The result of the partnership was a successful and secure tenant migration that gave IndustriOS confidence in both the process and the outcome. With CrucialLogics' expertise and clear communication throughout the project, the team knew every step was handled with care and precision. The migration not only met their immediate needs but also laid a solid foundation for future growth and cloud-based initiatives. Today, they feel assured knowing their environment is secure and ready to support whatever comes next.

*"I really appreciated the delivery process and communication, and there's a level of confidence that it instills."*

— Edward Szukalo  
General Manager,  
INDUSTRIOS Software, Inc.



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